

Public Tender

ANNEX XVI.

Indicative Airport Services Price Lists

[referred to paragraph 4. of Article 3.5.3]

DISCLAIMER – INDICATIVE AIRPORT SERVICE PRICE LIST

This Annex has been prepared based on data provided by the airport operator and is published without prejudice to the airport operator's right to amend its pricing policies, in accordance with applicable laws and non-discrimination principles.

The prices and price lists contained in this Annex are provided solely for the purpose of preparing indicative financial calculations and business plans within the framework of the public tender procedure for the selection of the second ground handling service provider at Zagreb/Franjo Tuđman Airport.

The prices and discounts are indicative and non-binding and do not represent actual or final prices of Zagreb Airport, nor do they constitute an offer or contractual commitment.

The actual prices and commercial terms applicable to the selected service provider shall be subject to separate negotiations and contractual arrangements with the airport operator and the selected provider, in accordance with applicable laws and internal policies of Zagreb Airport.

I. COMMERCIAL PRICE LIST

1. Franjo Tuđman Airport - Passenger Terminal

1. Ticketing Counter - terminal premises

Standard Counter	16.500,00 €	annually	Counters 48,49,50,51
Premium Counter	33.000,00 €	annually	Counters 45,46
Extra Premium Counter	49.500,00 €	annually	Counter 47

2. Office space - terminal premises

Office with window	32,00 €	square meter	monthly
Office with window Departure level	39,00 €	square meter	monthly
Office without window	22,00 €	square meter	monthly

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Applicable discount, based on the volume as follows

Area in sqm	Discount
70-100	20%
101-200	30%
201-300	40%

2. Support space - terminal premises

Ramp/ Crew Center	27,50 €	square meter	monthly
Backspace	16,00 €	square meter	monthly
Warehouse	13,00 €	square meter	monthly

Applicable discounts, based on the volume as follows

Area in sqm	Ramp	Backspace	Warehouse
70-100	20%	25%	-
101-200	30%	30%	20%
201-300	35%	40%	30%
>300	Per request	Per request	40%

2. General Aviation Terminal (GAT)

1. Office space and support premises - GAT premises

Office crew lounge with window	2.200,00 €	monthly	utilities incl.
Office	1.210,00 €	monthly	utilities incl.
Warehouse	19,50 €	square meter/monthly/	w/o utilities

3. Other buildings

1. Office space - other buildings

Old terminal building office with window	32,00 €	square meter	monthly
Old terminal building office without window	22,00 €	square meter	monthly
Catering building	17,00 €	square meter	monthly
Cargo/Forwarders' building / Internat	12,00 €	square meter	monthly
Šipad building	9,00 €	square meter	monthly

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Applicable discount, based on the volume as follows

Area in sqm	Discount
70-100	20%
101-200	30%
201-350	40%
>350	Per request

1. Support space - other buildings

TPO building (ramp/ airside)	8,80 €	square meter	monthly
Warehouse, fingers, offices	6,60 €	square meter	monthly
Garage service area	6,60 €	square meter	monthly
Cargo warehouse & backspace area	6,60 €	square meter	monthly
Container	28,00 €	square meter	monthly

Applicable discount, based on the volume as follows

Area in sqm	Cargo, Forwarders	TPO, Garage, Warehouse, Service areas	Internat
70-100	25%	-	25%
101-200	30%	20%	30%
201-350	40%	30%	40%
>350	-	40%	40%

Apron service area (for truck spots and/or containers)	2,20 €	square meter	monthly
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Applicable discount, based on the volume as follows

Area in sqm	Discount
2.000-3.000	20%
3.001-4.000	30%
4.001-5.000	40%
>5.000	Per request

Land for Fuel tanks	4,40 €	square meter	monthly
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Applicable discount, based on the volume as follows

Area in sqm	Discount
500-1.000	20%
1.001-1.500	30%

Explosive and Safety area*	1,10 €	square meter	monthly
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Boiler room premises*	1,90 €	square meter	monthly
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*No discount available on Boiler room premises and Explosive and Safety area

4. Tenancy policy terms and conditions

Special discounts

Applicable for tenants renting different types of premises (such as combination of warehouse plus offices, but always excluding counters inside Terminal) as follows:

Between 500 – 1.000 sqm 30%

Above 1.000 sqm 40%

Other Terms and Conditions

All prices are without VAT

All prices are stated in €

All prices are excluding Utilities and / or Car Park rate

All services pursuant to this price list shall be subject to indexation based on the Croatian Index on consumers prices (CICP) on annual basis.

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II. ICT SERVICES CATALOGUE

ICT Products and Services	One time fees	Monthly fees
Passive cabling/DATA		
Retail		
UTP's Data Port 100Mbps	285,00 €	21,00 €
Data/VLAN	56,00 €	60,00 €
Data/VLAN Net-Payment		80,00 €
Gateway AirportHub		10,00 €
Gateway Airport Systems		10,00 €
Gateway External Systems		10,00 €
WiFi (per connection)		20,00 €
WiFi SSID		30,00 €
VPN "point to point connection"		16,00 €
Internet connection		29,00 €
Wholesale		
Private Fibre for ISP services (per location/per double core)	4,30 €	504,00 €
Rent of cable up to diameter 12 mm/m		0,10 €
Rent of cable from diameter 12,01 up to 16 mm/m		0,20 €
Rent of cable from diameter 16.01 up to 36 mm/m		0,40 €
Area for cable ties in manhole - for 1 cable tie		2,50 €
Hosting/Housing		
1U of a rack		30,00 €
Electric energy and cooling services for server space/U/equipment		49,00 €
Daily free entry to the server location 24*7 Per MER, SER location		16,00 €
Telephony		
Phone ext.	40,00 €	14,00 €
IP Phone Entry Model		6,50 €
IP Phone Standard Model		14,50 €
IP Phone Advance Model		18,50 €
IP Phone Conference Model		25,00 €

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Airport Common Use Services	One time fees	Monthly fees
Web Vista (term/month)		22,50 €
VISTA - FIDS Display 32"	300,00 €	90,00 €
VISTA - FIDS Display 40"	300,00 €	100,00 €
CREWS - Backoffice Workstation		180,00 €
FIDS marketing service	120,00 €	18,00 €
SITATEX SITA Type B adress usage	250,00 €	100,00 €
TETRA		
TETRA ext.	40,00 €	14,00 €
TETRA group		5,00 €
TETRA portable Radio		40,00 €
TETRA Mobile Radio (car)		60,00 €
IP TV		
IP TV Set Top Box (STB) (basic channel)	200,00 €	20,00 €

III. UTILITIES PRICE LIST

1. Price policy terms and conditions

Special discounts

- No discounts are available on utilities

Other Terms and Conditions

All prices are without VAT

All prices are stated in €

All utilities based on consumption are subject to charge of manipulative costs

Utilities shall be calculated on consumption basis only in case of installed meters for consumption purposes

All services pursuant to this price list shall be subject to indexation based on the Croatian Index on consumers prices (CICP) on annual basis.

2. Price list

Overhead costs chargeable on square meter basis

Type of utilities	monthly/sqm
Electricity	1,90 €
Heating/ACC	1,37 €
Water and sewage	0,34 €
Cleaning	2,85 €
Waste disposal	0,90 €

No discount available

Overhead costs chargeable on consumption basis

Electricity	Real consumption + 10% of manipulative costs
Heating	Real consumption + 10% of manipulative costs
Water and sewage	Real consumption + 10% of manipulative costs

No discount available

IV. SUBSCRIPTION CAR PARK LIST

1. Aerodrome Zagreb/Franjo Tuđman - B2B Car Park

Special discounts

- No discounts are available

Other Terms and Conditions

This price list is only applicable for B2B stakeholders having premises at Zagreb Airport

All prices are without VAT

All prices are stated in €

All services pursuant to this price list shall be subject to indexation based on the Croatian Index on consumers prices (CICP) on annual basis

The charge in case of lost or destroyed parking card and/or remote control will be applied as follows: 15,00 EUR + VAT for lost or destroyed parking card

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Number of spots	Maximum number of cards per spot	Monthly price per spot excl. VAT
Below 7 spots	1	66,00 €
7-14 spots	2	57,00 €
15-25 spots	3	52,00 €
26-35 spots	4	44,00 €
36 spots and more	5	39,00 €

V. IDENTIFICATION CARDS LIST

Type of card	Price per issue excl. VAT
Identification card for an unescorted person*	48,38 €
Identification card for an unescorted vehicle**	41,14 €
Airside driving permit***	46,45 €

Charged for each issuance, extension, renewal, replacement in case of loss, damage, etc.

*maximum validity: four years

**maximum validity: one year (except for special airport equipment - three years)

***maximum validity: two years